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# SADA NEWSLETTER NOVEMBER 2020

## The role of SADA in supporting SA dairy farmers

The South Australian Dairy Industry Action Plan has placed South Australia's dairy industry way ahead of the rest of the other Australian jurisdictions in positioning our industry to be ready for the future. The plan, which is focussed on partnerships for premium has seen new levels of communication across the supply chain in South Australia.

The new levels of communication means that SADA has worked with processors as well as producers in advancing the milk supply pathway. All of this work has been focussed on increasing output and the South Australian Government has accepted the industries ambition to increase production by 200 million litres by 2030.

Part of building those relationships has included SADA working with the ACCC and ADF to build platforms that form the basis of minimum standards that should be afforded producers by processors through the Dairy Industry Code of Practice. That code of practice has seen new levels of fairness in the contracting environment between processors and producers not only in South Australia, but across the country.

SADA has embarked on a number of projects which demand greater partnerships across the supply chain. These projects are investigating technologies which will become linked with supply chain management. SADA will lead the way nationally in developing these tech-

nologies. The jurisdictions that have them first will be the jurisdictions which succeed. However, to maintain this edge SADA will need to engage across the supply chain. All of this work is aimed at two goals, firstly, to ensure that South Australian dairy, is better positioned than any other jurisdiction moving into the future, and secondly, to ensure that the South Australian Dairy farmer is the best positioned of all dairy farmers in the nation to be able to take advantage of the opportunities these relationships offer.

SADA is consistently being recognised as the jurisdiction that is doing well for its members. We remain committed to our members and we aim to see them thrive. Equally, we continue to welcome the feedback and comment that we receive from members around a great range of topics. Please let us know what you are thinking.

Due to recent developments with the Covid19 outbreak in SA, SADA took the decision to postpone the SA Dairy Summit till early 2021.

We will be back in touch

## Dairy Australia appoints new Board Directors at 2020 AGM

Dairy Australia members today elected three Board Directors at the organisation's 2020 Annual General Meeting (AGM), which was held online due to COVID-19 restrictions. Six candidates stood for election for three vacant Board Director positions. Tania Luckin and Roseanne Healy were re-elected respectively as a Milk Producer Director and an Agribusiness, Innovation and Change Management Director, while Paul Roderick was elected to the Board for the first time as a Milk Producer Director.

Dairy Australia is focused on supporting the implementation of the dairy plan through our own new strategic plan." More information including a recording of the AGM are available on the [Annual General Meeting](#) page.

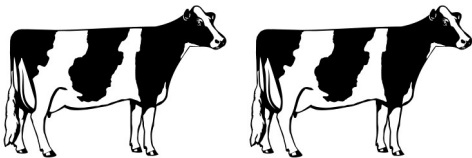
## A new milk pricing guide milkvalue.com.au

The Australian Dairy Products Federation (ADPF) have launched a new website called: [milkvalue.com.au](http://milkvalue.com.au)

To the credit of ADPF they have recognised that the conduct of some processors has been suboptimal in the past and that there have been adverse outcomes in the industry as a result. The ADPF has committed itself to creating better communication across the supply chain including farmers.

By launching the website, the ADPF is offering transparency hitherto not seen in the Australian Dairy industry, with a particular focus on farm gate dairy milk pricing.

The ADPF has undertaken the Milk Value Portal initiative with the support of mem-

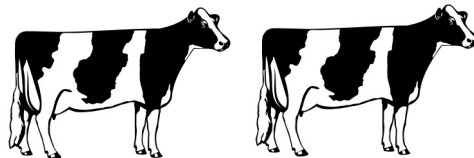


ber and non-member dairy processors across Australia to provide weighted average milk prices paid, that are reflected in the Farmgate Milk Value Tool.

The ADPF has developed this portal to enable a better understanding of how milk pricing works and the factors affecting milk prices offered to farmers across Australia. The portal offers a single source of verified information on farm-gate milk prices available to farmers in each region. The processors supporting the initiative can be found on the website.

The ADPF is the peak policy body representing commercial, post farm-gate members of the Australian dairy industry, including processors, traders and marketers of Australian dairy products.

The Milk Value Portal delivers on Commitment 5 of the draft Australian Dairy Plan, which aims to “restore trust and



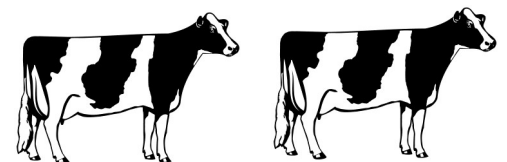
transparency between farmers and processors to strengthen industry confidence”.

It has been enabled by the mandatory Dairy Code of Conduct which became effective on 1 January 2020, requiring processors to publish standard milk supply agreements, including minimum pricing, by 1 June each year.

The Milk Value Portal aims to offer transparency and insight for farmers, service providers, policy makers and other observers by addressing the complex question “What is the farm gate milk price?”

SADA welcomes this initiative and urges farmers to visit the ADPF’s website to explore what is being offered by the ADPF.

**A Milk Value Portal webinar will be held 11:30-1pm on Tuesday 15 December 2020.**



## Moving Stock On Roads

SADA has received a number of inquiries regarding the movement of stock across roads. Currently, in South Australia there is no specific legislation which has created offences regarding the movement of stock across roads and the movement of stock across roads remains legal and effectively unregulated by the state government. Nevertheless, councils may have by laws impacting on their area and if you live in a particular district you should check with your council as to what their policy position and by-laws are.

However, that is not to say that farmers are absolved of any form of responsibility when it comes to the movement of stock on public roads or streets. Farmers are still under a duty, imposed by

common law, to make sure that they take all proper care in protecting themselves, their employees and the public at large from adverse impacts of stock moving. Just because there isn’t a criminal law or a by-law it does not mean that a farmer cannot be sued by an injured party arising out of the farmer’s negligence.

Any person still has a duty of care to others around them and farmers are no different.

So in terms of a farmer doing the right thing (as well as protecting themselves from liability) a good place to start is with the guidelines issued by government.

A good example [here](#)

These guidelines, if complied with, will assist any farmer in resisting a claim made against them by an injured party if

it comes to that.

Councils may also issue their own guidelines such as the [Grant Council](#):

Equally compliance with a local council guideline may also assist with resisting a claim for damages if something goes wrong.

SADA does not presently support legislating in the stock crossing space as the last thing farmers need is even more regulations telling them how to do their business. However, SADA does encourage all of its members who move stock to do so carefully and mindfully of other road users not only to prevent injury or harm in the community, including farmers, but also to prevent the government from thinking that it needs to legislate in this space.

SADA continues to lobby the SA Government to support underpass construction



Australian Government

## AUSTRALIAN APPRENTICESHIPS

Your Life. Your Career. Your Future.

### Support for businesses to retain apprentices and trainees

Employ apprentices?

JobTrainer could support you to pay their wages and keep your apprentices and trainees working.

As an employer of an Australian Apprentice you may be eligible for financial assistance from the Australian Government to help with hiring and training an apprentice.

From 1 July 2020 the Australian Apprenticeships Incentives Program (AAIP) was scheduled to be replaced with a new, simplified and streamlined incentives program for employers of apprentices and trainees, the Incentives for Australian Apprenticeships (IAA).

However, due to the impact of the COVID-19 pandemic on employers of Australian Apprentices, the Government has revised the implementation schedule of the IAA.

The IAA will now commence from 1 July 2021.

This decision has been made to minimise disruption to employers and Australian Apprentices in these times of significant economic uncertainty.

The full suite of incentives will continue to be available to employers of Australian Apprentices through the [Australian Apprenticeships Incentives Program](#).

Following the introduction of the IAA from 1 July 2021, employers claiming incentives for an apprentice or trainee who commenced prior to 1 July 2021 will be grandfathered under the AAIP.

### Dairy Award Rates

New Award rates have been published for the pastoral sector, including dairy farms. The new pay rates apply from the first pay period that starts on or after 1 November 2020.

The Pastoral Award 2020 replaces Pastoral Award 2010.

Can be accessed on the SADA Website.



### Call for Applications

The South Australian Cattle Industry Board invites applications for small project funding up to \$10,000 which will benefit the State's beef and dairy cattle industry.

Projects are to be delivered within the 2020-21 financial year with funding to be drawn from the SA Cattle Industry Fund.

Cattle Industry Fund investment priorities are:

1. Maintaining market access and securing new markets
2. Efficient and sustainable production
3. Business management and skills development
4. Advocacy

For more information about funding guidelines and how to apply, visit: [www.livestocksa.org.au/cif-apply-for-funding/](http://www.livestocksa.org.au/cif-apply-for-funding/).

#### SUBMIT APPLICATIONS TO:

Tom Cosentino - Cattle Industry Fund Board Executive Officer  
Livestock SA  
Unit 5, 780 South Road  
GLANDORE SA 5065  
[eo@livestocksa.org.au](mailto:eo@livestocksa.org.au)

### Dairy Passport

Dairy Passport is an online platform with ready-to-use resources and record keeping tools for dairy farm businesses and their employees. It is available by registering at [dairypassport.com.au](http://dairypassport.com.au).



## Dairy Passport

For employers, Dairy Passport makes it easy to get new employees working safely on-farm and to support them in driving their own career growth:

- Setup, track and manage team members and link them to on-farm tasks and training to meet compliance and governance requirements, and skill and career development
- Access customisable templates to create Standard Operating Procedures (SOPs) and policies that are regularly updated for current regulations and recommended practices
- Seamlessly share SOPs, policies and updates with team members via desktop and mobile devices to ensure information can be accessed when and where it is needed

Access onboarding tools and coaching resources to support new employees during their first 90 days on farm

#### Employees working on a dairy farm

For employees, Dairy Passport helps them to access what they need and when they need it to be safe, capable and successful on a dairy farm:

- Setup, track and manage their employment and obligations with farm businesses
- Feel welcome and understand the farm business expectations, practices and culture via onboarding and coaching resources

Access the latest information and documents as updated on-farm specific to their role.

Applications are due by COB  
30 November 2020





## Dairy's farm plastics recycling target receives Federal funding boost

The dairy industry's target to recycle 100% of plastic silage wrap waste on farms by 2030 has received a big boost, with the award of \$965,400 grant to Dairy Australia from the Commonwealth Government's National Product Stewardship Investment Fund.

## Dairy organisations launch bold plan to transform industry profitability, confidence and unity over next five years.

- **Increased profitability across the dairy supply chain** – with greater than 50% of farms achieving profit of at least \$1.50 EBIT/kgMS (average over five years)
- **Increased confidence of dairy businesses in the industry's future** – with more than 75 per cent of farmers and processors confident about the future
- **Greater unity across the industry by working together to address key challenges** – with more than 75% of farmers and processors positive about industry unity.



**Good people to know.**

## **Farm security: Tips for protecting your property**

**Tool Time for Thieves**  
Engraving and Data Dot technology, when used in conjunction with the National Equipment Register, can provide police with a means of identifying stolen gear.

## **Around the grounds**

- John Hunt and Andrew met with Shadow Minister for Primary Industries, Hon Clare Scriven to discuss current dairy industry issues.
- Andrew and Tom Consentino (SADIF) attended the Limestone Coast Leadership Program Graduation Event in Naracoorte. SADIF is funding a position in this program in 2021.
- Ash worked on the traceability project, reviewing some of the material from the dairy consultations and advisory group.
- Elf attended a Free Trade Agreement webinar outlining the new opportunities arising from Brexit. Britain is again looking to its former empire and commonwealth for trade partners, which it so rudely abandoned when entering the Common Market in 1972, to establish pathways and opportunities for future trade.
- John, Elf and Andrew attended the ADF National Council Australian Dairy Plan update briefing. This meeting outlined progress and allowed a full and frank exchange of views among members.
- Elf met with Paris Creek with a view to returning the SADA Fresh export product to South Australia. This may lead to the development of a new SADA Fresh green (organic) export milk product for the export market. Dairy has thus far been unmolested by the trade embargos imposed by China on other Australian products. We have only just started to penetrate the market again after the Covid-19 closure.
- Andrew met with Mark Thomson from TAFE SA to discuss opportunities in training for the dairy industry and the development of Flexible Industry Pathways for training within Secondary Education.
- Andrew met with Melissa Hunter (Dairy SA) and Geoff Raven (DairySafe) to discuss industry collaboration opportunities including the DairySafe strategic planning day, Young Dairy Network meeting, Meeting with Shadow Primary Industries spokesperson and 2020 Dairy Summit.
- Elf completed a number of farm visits with members in the mid north.
- Elf attended a farm and continued to develop a waste water management plan for a member.